

The following table consists of data from *Customer Service Newsletter's* 2005–2006 Salary Survey and covers regional base pay differences for nine customer service management and frontline positions.

— **Editor**
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The authority
on managing
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Customer Service

NEWSLETTER

Regional differences in base pay for customer service personnel (in thousands of US\$)

	VP, Customer Service	Customer Service Director	Customer Service Manager	Supervisor	Senior CSR	CSR	Entry- level CSR	Data Entry Clerk	Technical Support Rep
New England	\$130.0	\$91.2	\$57.1	\$40.9	\$36.0	\$31.6	\$28.1	\$27.1	NA
Mid-Atlantic	\$108.5	\$69.5	\$52.0	\$40.3	\$33.9	\$30.0	\$25.9	\$24.5	\$42.5
South Atlantic	\$105.0	\$66.8	\$53.6	\$39.3	\$32.7	\$28.9	\$22.7	\$20.6	\$30.0
East North Central	\$135.0	\$83.5	\$55.1	\$45.3	\$35.9	\$30.7	\$26.4	\$25.3	\$31.8
West North Central	\$80.1	\$72.7	\$52.7	\$47.5	\$36.3	\$31.9	\$26.5	NA	NA
South Central	\$96.0	\$75.0	\$51.9	\$38.8	\$32.5	\$27.9	\$25.1	\$22.5	NA
Mountain	\$94.8	\$66.7	\$54.2	\$41.5	\$30.7	\$27.9	\$23.9	\$22.8	\$39.9
Pacific	NA	\$75.5	\$62.1	\$43.8	\$34.7	\$29.9	\$27.3	NA	\$40.5
Canada	NA	\$87.5	\$59.2	\$41.2	\$36.5	\$32.2	NA	NA	NA

NA = Insufficient data available to report.

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